











2023







Travel & Tourism News Middle East

INTRODUCTION

with over 44 years' experience*, is the most established trade publication in the Middle East distributed on a controlled circulation basis to members of the travel and tourism industry.

Published monthly by Al Hilal Publishing and Marketing Group, the region's foremost trade publisher, *TTN* is aimed at professionals in the industry, from travel advisors to airline and hotel personnel.

TTN provides in-depth and extensive coverage of relevant issues in the Middle East and North Africa as well as in other parts of the world. Travel-related news, analysis, and new appointments together with information on up-coming exhibitions, marketing and promotional campaigns are presented in an innovative and striking colour tabloid.

Every issue also contains a collation of international and regional news and topical features of interest to readers.

TTN is published in both printed and online editions and a daily email newsletter is sent to subscribers, providing a significantly increased readership profile.

*TTN was launched as Gulf Travel Magazine in June 1979.









TIN

EDITORIAL CALENDAR 2023

TTN's focus is firmly on travel advisors and industry professionals with monthly pages focusing on hotels, aviation, technology, Mice and news. We look at specific events, including international exhibitions, many of which we are long-term media partners for, and also give insight into industry trends. **TTN** also highlights regional and international destinations, runs features on various issues such as sustainable tourism, based on industry feedback as well as publishing periodic supplements.

JANUARY

Looking ahead to 2023: TTN's extensive industry report explores what to expect in hospitality in 2023, both globally and in the Middle East. We speak to hotels, airlines, car-hire firms, destination-management companies and tourism authorities to get a low-down on upcoming trends, expansion and refurbishment plans, and challenges faced by the industry.

Cruising Part I: Cruising is well on its way to becoming mainstream in our region: TTN looks at the growing number of cruise operators serving and targeting the region as well as the development of cruise terminals in the first of our fourpart series dedicated to cruising. Read on for expert insights on the when, how, why and which of cruising.

Shopping Tourism: The charm of online shopping, much like online meetings, is waning fast and passionate shoppers cannot wait to get on a plane to swipe their credit cards around the world. From exploring the fashion capitals of the world to outstanding outlet shopping experiences and VIP access to luxury stores, we share the best shopping holiday ideas.

International Destinations: Cyprus & Malta

Regional Destination: Dubai

FEBRUARY

Wellness & Medical Tourism:

Wellness retreats boasting innovative spa treatments, yoga programmes and Wi-Fi free vacations will be discussed in this feature hand in hand with specialised medical travel ideas: think plastic surgery and body contouring clinics, dental consulting to specialised weight-loss therapy.



Sports and Adventure Tourism:

With an increasing interest in all things outdoors, learn all you need to know about adrenaline-pumping ideas for thrill-seeking travellers from ziplining in our very own Ras Al Khaimah to out there in the world: hiking up the Andes or chasing northern lights in Finland.

International Destination: Central Europe

Regional Destination: Qatar & Oman

MARCH

Eid Holidays: From staycations to shorthaul destinations, we list out some of the coolest Eid Holiday ideas for Eid Al Fitr.

ITB Berlin: TTN provides a unique opportunity to reach out to the world at one of the world's largest travel shows ITB Berlin.

Green Tourism: Hotels, airlines and destinations are all waking up to the green quotient. Travellers are shifting gears to focus on sustainability and inclusion. Our round up of travel ideas includes eco-conscious and community-aware destinations, zero-carbon travel, biofuels and green certifications.

International Destinations: Germany, Austria & Switzerland

Regional Destinations: Kingdom of Bahrain & Saudi Arabia

APRIL

Cruising Part II: Cruising is well on its way to becoming mainstream in our region: TTN looks at the growing number of cruise operators serving and targeting the region as well as the development of cruise terminals in the second of our fourpart series dedicated to cruising. Read on for expert insights on the when, how, why and which of cruising.

Family Holidays: With all-inclusive deals and family activities, hotels and resorts continue to innovate for this important segment of tourists. TTN looks at the various offerings by leisure resorts and theme parks for the whole family in time for the summer and Eid Holidays.

International Destination: Ireland

Regional Destination: Abu Dhabi





ΜΔΥ

ATM Preview: Our annual Arabian Travel Market preview in support of the region's biggest travel event held in Dubai covers exhibitors and their products or services being featured or launched during the show. TTN is a Preferred Media Partner and is the sponsor of the successful travel advisors' competition running alongside the event, and benefits from extensive distribution.

IMEX: TTN looks at the Middle East participants attending this dedicated Mice exhibition, held in Frankfurt. TTN is a media partner at this key event and will be distributed from the Media Café.

International Destinations: Japan, South Korea & Taiwan

Regional Destinations: Ras Al Khaimah, Ajman & Fujairah

JUNE

Destination Weddings & Honeymoons:

Be it a private wedding in a small village somewhere in the South of France or a huge affair in Montenegro, tying the knot out of one's hometown requires a



lot of planning. TTN puts together a list of wedding vacations and honeymoon holidays in time for a perfect spring wedding.

Eid Holidays: From staycations to shorthaul destinations, we list out some of the coolest Eid Holiday ideas for this summer.

International Destination: Great Britain

Regional Destination: Sharjah & Jordan

JULY

Summer Offers: School's out! Make the best of hot summer discounts and all-inclusive packages across the hospitality board from car-hire and destination management wholesalers to hotels and airlines.

Cruising Part III: Cruising is well on its way to becoming mainstream in our region: TTN looks at the growing number of cruise operators serving and targeting the region as well as the development of cruise terminals in the third of our fourpart series dedicated to cruising. Read on for expert insights on the when, how, why and which of cruising.

International Destination: Spain

Regional Destination: Oman



Medical & Wellness Tourism: Medical and alternative solutions to health matters will be discussed as specialised sensitivity training and medical knowledge is increasingly expected from agents and operators who book these services for their clients. As countries around the world take interest in the health tourism market, TTN will provide information on what regional and overseas countries are offering.

Train Travel: What are the options when the journey itself becomes the destination? TTN looks at amazing train journeys around the world, from narrow gauge heritage rides and scenic trips up snow-capped mountains to high-tech sky trains and everything in between.

International Destination: Indian Ocean Islands

Regional Destination: North Africa

SEPTEMBER

Golf Holidays: Golf holidays do not have to be torture for those who don't know a golf club from a caddy. TTN takes a look at new and existing golf courses around the globe, while sharing interesting activities for the rest of the group.

Sustainable Travel & Accessible Tourism: Travellers in the region are slowly looking to patronise destinations and hotels that focus on sustainability and inclusion. Our round up of travel ideas includes eco-conscious and community-aware destinations, while highlighting holiday ideas for groups with people of determination.

International Destinations: South East Asia

Regional Destination: Dubai







OCTOBER

Winter Holidays: Whether your client loves to ski or is completely content just to watch: Courchevel, France and Aspen, Colorado are just the tip of the iceberg when it comes to our snowy winter holiday itineraries across Japan, Europe, North America, Lebanon, Dubai and elsewhere.

Cruising Part IV: Cruising is well on its way to becoming mainstream in our region: TTN looks at the growing number of cruise operators serving and targeting the region as well as the development of cruise terminals in the last of our fourpart series dedicated to cruising. Read on for expert insights on the when, how, why and which of cruising.

International Destination: The Americas

Regional Destination: Qatar & Jordan

NOVEMBER

WTM London: TTN is an Official Middle East Media Network partner for the prestigious World Travel Market held in London and will showcase industry products and services particularly those from the Middle East. We will have excellent exposure and distribution at the event through the Media Pavilion and in the Middle East hall.

Mice Tourism: TTN previews IBTM World, the leading annual Mice exhibition held in Barcelona and is widely distributed at this event. We also explore the fast-rising meetings, incentives, conferences and exhibitions offerings in the region.

International Destination: Eastern Europe

Regional Destinations: Sharjah, Kingdom of Bahrain & Saudi Arabia



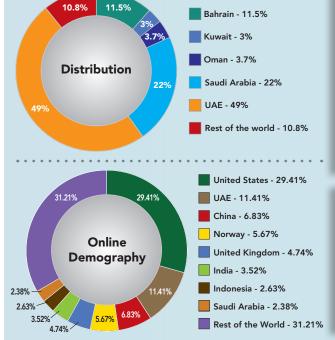
Geographic Circulation and Online Readership

Travel and Tourism News has a **printed circulation of 5,500 copies** in the Middle East and Africa with a peripheral international circulation.

6,950
180,991
6.59%
10,000
14,000

Top 5 country Online Visitors: UAE, USA, India, UK and Bahrain.

Top 10 GCC and MENA Online Visitors: UAE, Bahrain, Saudi Arabia, Egypt, Lebanon, Qatar, Jordan, Oman, Kuwait and Iran.







BUSINESS SECTORS

Airlines
Airport Personnel
Flight Caterers
Handling Agencies
Hotels
Spas
Resorts

Accommodation
Travel Advisors
Tour Operators
Car Hire
Media Professionals
Consultants
Government Ministries

Tourism Authorities
Travel Trade Organisations
Diplomatic Service
Corporate Incentive Personnel
In-House Travel Division
MICE and Events
PR Consultants

DECEMBER

ILTM Cannes: The International Luxury Travel Market is an invitation-only, unique event ideal for buyers and suppliers working within the international luxury travel sector who strive to provide guests with the ultimate customised luxury experience.

Luxury by TTN, a special annual supplement highlights a collection of luxury experiences available for today's elite traveller.

International Destinations: France & Monaco

Regional Destinations: Abu Dhabi & Ras Al Khaimah

* Monthly features are subject to change due to demand

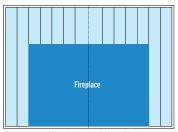


TTN RATES AND DATA

PRINTED EDITION



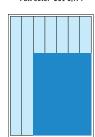
42cm height x 58cm wide DPS color US\$ 10.500



28cm height x 40.4cm wide DPS color US\$ 6,174



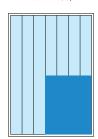
42cm height x 29cm wide Full color US\$ 6.174



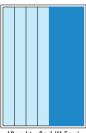
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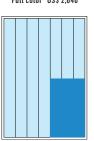
40cm ht x 7col (27.5cm) Full color US\$ 6.174



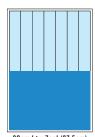
20cm ht x 4col (15.5cm) Full color US\$ 1,764



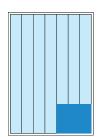
40cm ht x 3col (11.5cm) Full color US\$ 2.646



20cm ht x 3 col (11.5cm)



20cm ht x 7col (27.5cm) Full color US\$ 3.087



10cm ht x 3col (11.5cm) Full color US\$ 662

Please supply digital artwork as press-ready PDF files (300 dpi), in CMYK, non-compressed format. Other sizes (false covers, wrap arounds, belly bands, strip ads, bookmarks, earpieces etc) are available on request.

Display Advertising: US\$22.05

per single column centimetre Front Page: 100% premium Back Page: 50% premium Requested Position: 25% premium Earpieces: By arrangement Series Discount: Five consecutive ads, sixth free Minimum Size: 30 column centimetres Spot Colour: 25% surcharge (Process colours) Four Colours: 40% surcharge

Inserts: By arrangement Four-page profile: US\$17,000 inclusive of 2,000

reprints of the profile

Agency Commission: 15%

Deadlines: 4 weeks prior to publication Cancellations: 3 weeks prior to publication

Mechanical Data

Printed: Sheet Offset Full Page (trim): 42cm x 29cm Full Page (type area): 40cm x 27.5cm Bleed: Allow 5mm on each side Column Width: 3.5cm and 7 columns per page

ONLINE ADVERTISING

Online Banner Advertising Rates		
Advertising Size	Size in pixels	US\$
Page peel	800 x 600	4,240
Leaderboard	728 x 90	3,045
MPU	300 x 250	2,645
Space Banner	220 x 550	2,120
Standard Banner	468 x 60	1,850
Expandable Banner	Small - closed state 728x90 Large - opened state 728x400	3,840

Rates for Print and Online Campaigns

Special add on rates available for a joint print and online campaign. With any print ad booked, receive a standard banner (468 x 60) for only US\$660/net per month. Online campaigns, receive a quarter page (20cm x 15.5cm) print ad for only US\$ 660/net per month.

Daily Newsletter Banner Advertising Rates			
Advertising Size	Size in pixels	US\$	
Leaderboard	728 x 90	3,182	
MPU	300 x 250	1,854	
Leaderboard (Footer Placement)	728 x 90	2,383	

OTHER ONLINE PRODUCTS

\$1,325 Social Media Package 1 month 1 post on Facebook + Twitter + Linkedin each week plus 1 online news

article (subject to editorial approval) Online Video Promotion \$1,100 2 weeks

[Hosted on home page with promotion through social media and online marketing and archived for 12 months on Video page]

Sponsorship Activity

Various sponsorship options are available throughout a network of websites and portals. Please contact kim@tradearabia.ae

CPM based Online Advertising / Agency Relations

Agencies and businesses looking forward to CPM based advertising. Please contact kim@tradearabia.ae

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